

MEMBER BENEFITS

- R&CA MEMBER SERVICES
- MENTORING & COACHING
- ACCREDITED & NON ACCREDITED HOSPO TRAINING
- BANKING & FINANCE
- BUSINESS ADVICE & COUNSELLING, ACCOUNTANCY & INSOLVENCY
- DIGITAL FOOD SAFETY
- INSURANCE
- LEASING & TENANCY SUPPORT
- ENERGY SAVINGS
- POS & GUEST MANAGEMENT
- ALCOHOL
- PAYROLL & ROSTERING SOFTWARE
- STAFFING SEARCH / RECRUITMENT
- DELIVERY PLATFORMS
- RESERVATION MGT SYSTEM
- COVID-19 SERVICES
- INDUSTRY/TRADE EVENTS

R&CA MEMBER SERVICES



Restaurant
& Catering

R&CA LEGAL RESOURCES |

\$3,000 VALUE

R&CA is here to support members with their legal issues and provide insightful assistance via its online resources hub, which contains templates, guides and other valuable resources.



Restaurant
& Catering

R&CA IR ADVICE LINE |

\$2,400 VALUE

Our Member advice line is standing by to assist you with your industrial relations enquiries.



Restaurant
& Catering

R&CA IMMIGRATION ADVICE |

\$1,500 VALUE

Exclusive discounts on immigration advice is available to R&CA members.



R&CA GOLD LICENCE |

\$410 SAVING

Members may obtain a significant discount when obtaining the R&CA Gold Licence accreditation.



AWARDS FOR EXCELLENCE |

UP TO \$705 IN SAVINGS

Members will have access to discounts for nominations and tickets for the Annual Awards for Excellence.



R&CA BENCHMARKING REPORT |

\$500 VALUE

As the peak industry body representing over 47,000 hospitality businesses, R&CA is proud to deliver the latest industry insights via its Annual Benchmarking Report.



Restaurant
& Catering

R&CA TRAINING RESOURCES |

\$2,000 IN SAVINGS

R&CA offers a suite of training resources to its members which could represent a potential saving in excess of \$2,000.

Training solutions tailored to you and your staffing needs. Includes accredited and non-

ENERGY

make it cheaper
the saving experts

perthenergy 

ENERGY AUDIT

UP TO \$2,900 IN SAVINGS

As partners of R&CA, Make it Cheaper Energy Brokers and Perth Energy, offer FREE energy audits to members which could result in potential savings of up to \$5,000.

Talk to us to find out more.



FREE MENTOR & BUSINESS COACHING FOR 3 WEEKS | \$730 VALUE

The 6 Week Pathway Program is designed specifically to give venue owners 6 of the most impactful trainings (including templates) to create more revenue in your venue. It includes trainings on social media and marketing, food costing, leadership, freeing up your time as an owner, business mindset and more...

To accept this off simply fill in [this form](#) and choose a time that suits you to talk to one of our team so we can explain the program and get you your logins.

INSURANCE



INSURANCE AUDIT - PROTECTION & POSSIBLE SAVINGS

As the endorsed broker of R&CA, Gallagher offers members a complimentary insurance audit of your business that could result in the proper protection and potential savings. Talk to us to find out more.

LEASING & TENANCY



YOUR FREE SUBSCRIPTION - SAVE \$199

Your FREE subscription keeps you informed about the market & builds your lease negotiation skills via access to My Lpc, our FAQ libraries, our market reports and webinars, & our quarterly training events. Stay informed and improve your lease outcomes. Plus more R&CA member only access

ACCOUNTANCY & INSOLVENCY



GAIN INSIGHT PACKAGE - FREE SAVE OVER \$1,100

Unlock access to essential tools and resources to work on profitability, cashflow and business sustainability, as well as an express business health check with your Gain Insight subscription package. Plus more R&CA member exclusive access.

TAKE CONTROL PACKAGE SAVE OVER \$2,300

Unlock superior business support and guidance and all the benefits of the Free subscription plus more with your Take Control subscription package.

Contact financialcounselling@vincents.com.au for comprehensive complementary advice.

DIGITAL FOOD SAFETY



Takes the guess work out of food safety Save \$2,000 in fees and set up

From temperature checking to product expiry dates, cleaning tasks to maintenance records, Squizify can help you make better decisions while lowering your brand risk and better protecting your customers. Save 20% off your monthly subscription

FREE set up and onboarding worth \$799

BANKING



MERCHANT FEE DISCOUNT

UP TO \$2,720 IN SAVINGS

R&CA Members enjoy great discounts from CBA on their merchant fees.
Talk to us to find out more information on rates.

TRANSACTION FEE DISCOUNT

UP TO \$1,400 IN SAVINGS

R&CA Members enjoy great discounts from CBA on their transaction fees.
Talk to us to find out more information on rates.

FINANCE



Access to reduced pricing
if approved by 30 June 21'

Available to R&CA
members only

TRADE LENDING SPECIAL

UP TO \$2,720 IN SAVINGS

- o Eligible customers can access lower cost finance through approved lenders under the Government SME Guarantee (SMEG) Scheme 2.0.
 - o Exclusively available to R&CA referred clients approved by 30 June 2021
 - o Receive a capped interest rate of 9.50% p.a. (0.32% p.m.) for 5 yrs (normally 1.50% p.m.)
- *Once a limit is approved, the SMEG interest rate can only apply to the initial approved limit

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- o Applies to purchases made with the R&CA
 - o If customer elects to roll that purchase onto an instalment plan,
- *Finstro will cover the first three months interest on that purchase.

EAT NOW PAY LATER

First month FREE

- o 1 month zero transaction fees
 - o FREE SET UP & ONBOARDING
- * Normal fees starting @ 3% per transaction
*Enjoy an average increase of 50% in Transaction Value for dine in customers



WORKFORCE SOFTWARE SOLUTIONS



TIME-SHEET/PAYROLL

\$145.20 IN SAVINGS*

Try us for the first month for free to trial and then receive a 20% discount off the first three paid months *Savings calculated based on 15 Staff Members (Users) on the Premium Monthly Plan (\$5.50 + GST per user/month).



INTEGRATED HR/PAYROLL

a Minimum of \$312 IN SAVINGS*

foundU is offering a massive 10% for all members of the R&CA. Save a minimum of \$240 in fees and charges and automate your payroll saving hours of admin labour costs. *Savings calculated based on average savings for 20 staff over a 12 month period

TRAINING



HOSPITALITY SPECIFIC & COMPLIANCE TRAINING UP TO \$3,000 SAVINGS

With over 30 Years of experience in the training industry, AFS Group provides over 100 different courses from First Aid to Fire Safety, from Manual Handling to Customer Service. AFS are the preferred training partner for R&CA and we will go above and beyond for their members to keep them compliant

GUEST MANAGEMENT SYSTEMS



MAXIMISE THE 'WIN BACK' and save OVER \$398

Exclusive to R&C members new to Now Book It -
Receive 2 months free of charge with a complimentary tutorial on how to maximise the "Win Back" email post dining to increase return covers, reviews and gift card sales.
Plus optional inclusion to Gift a restaurant

RECEIVE A FREE IPAD UP TO \$799 in Savings

Sign up for SevenRooms and we'll give you an iPad to set you up for success!
Connect with us [here](#) to find out more or sign up.

SEVENROOMS



Sign up with Lightspeed Up to \$780 worth of savings

Lightspeed Insights for 6 months. Save \$480

POS menu set-up & 24/7 support. Save \$300

Lightspeed Insights organises your raw data into customised reports: reporting tool for 6 months
You will also have access to an advanced level of our powerful reporting tool, Lightspeed Insights (Share plan), at no cost for 6 months (usually \$80/mth).

POS menu set-up & 24/7 support

While Lightspeed is really easy for you, your staff and customers to use, we want to set you up and get you started from Day 1 - Get in touch to find out more

EQUIPMENT



HYGIENE & SANITISATION | Up to \$900 SAVINGS*

Stoddart's new hygiene and sanitisation range is providing all R&CA members the tools to provide safe and hygienic customer service. From floor and wall mounted wipe dispensers, paired with compatible anti-bacterial wipes and an extensive range of Australian made and owned Sanipure hand sanitiser and hardware. Stoddart is a one stop shop for everything hygiene and sanitisation!

To purchase and view our extensive range of products online, scan here!



DELIVERY PLATFORMS



NEW MENULOG PARTNERS

ONLINE FOOD DELIVERY up to \$7,800 PER YEAR IN SAVINGS

Receive 30 days commission free plus:

- Menulog Delivery Service Offer- At least 9% reduction in standard commission for R&CA members for the life of the contract, no additional fees (including joining / device fees) and no lock in contract
- Menulog Self-Delivery Offer - Reduction of more than 14% commission for the first six months of the Menulog contract (following this restaurants go to the standard rate as this does not vary across the business), no additional fees (including joining / device fees) and no lock in contract

How do I join?

To secure your discounted offer, fill out the form [here](#) and we'll get in touch with you.

EXISTING MENULOG PARTNERS

Menulog will provide a week's free 'Promoted Placement' for any four weeks purchased. That means existing partners will feature at the very top of the Search Results for delivery suburbs selective for free for a week.

Promoted placement is a great way to increase your restaurant's visibility on Menulog, helping you boost orders and grow your business.

For existing Menulog partners, simply contact your account manager or email accountmanagement@menulog.com to take advantage of the Promoted Placement offer.

ONLINE FOOD DELIVERY up to \$400 IN SAVINGS



Matching your ad spend: If an R&CA member runs an ad promotion between 01-31 August, Uber Eats will match their spend. Once they've signed they will get a confirmation email from us. The credits will be sent in the first week of September.

Waiving of Activation Fees: Any existing R&CA members that join Uber Eats will receive a waived activation fee between now 31st December 2021.

[The benefit form](#) Any existing members can use this form to apply for the credits and to sign up to uber eats.



NEW MEMBER EXCLUSIVE OFFER COMING SOON

ALCOHOL



Printed Menus & Access Free Training

\$600 IN SAVINGS*

List 3 Cocktails on your menu and receive 20 Printed Cocktail Menus and Gain Access to Campari Academy for Cocktail Training.



MALT SHOVEL CREDIT

\$200 VALUE IN STOCK

R&CA members GET \$200 CREDIT when you place your first order. NO MINIMUM SPEND! Even if you order 1 x case of Malt Shovel (APPROX \$50) you will qualify for the \$200 Credit. Talk to us to find out more.

INDUSTRY/TRADE EVENTS



HOSPITALITY TRADE SHOW

\$150 VALUE

Australia's largest trade exhibition for the foodservice and hospitality industry. R&CA members receive FREE ENTRY to attend the show and experience the diverse and educational seminars. Talk to us to find out more.



HOSPITALITY TRADE SHOW

\$150 VALUE

Food Service Australia is an annual Trade-Only event held in May each year. R&CA members receive a FREE ENTRY plus significantly reduced rates for the annual National Restaurant Conference. Talk to us to find out more.

FOOD SUPPLIERS



SAVE \$212

with 10% off invoice *based on average of 10 orders in 30 days

Find new suppliers that meet your needs and bookmark the ones that you love. With Foodbomb, you're able to easily search by product range, price, minimum order amounts, delivery days and cut off times. And once you've found the perfect mix of suppliers, we make it easy for you to browse their products, view their specials and re-order your staples!

*for the first 35 days

*45 days VIC ONLY

TOTAL POTENTIAL BENEFITS AND SAVINGS



Restaurant
& Catering

\$40,778.20*

*Total savings and benefits values have been calculated based upon actual saving (where possible), and where not possible, have been calculated based upon anticipated annual savings for any special offers and industry values for services where applicable.

MEMBER BENEFITS

POTENTIAL SAVINGS

<input type="checkbox"/> R&CA Legal Resources	\$3,000
<input type="checkbox"/> R&CA IR Advice Line	\$2,400
<input type="checkbox"/> R&CA Immigration Advice	\$1,500
<input type="checkbox"/> R&CA Gold License	\$410
<input type="checkbox"/> R&CA Awards for Excellence	\$705
<input type="checkbox"/> R&CA Bench-marking Report	\$500
<input type="checkbox"/> R&CA Training Resources	\$2,000
<input type="checkbox"/> R&CA/Foodie Coaches Mentoring	\$730
<input type="checkbox"/> CBA Merchant Fee Discount	\$2,720
<input type="checkbox"/> CBA Transaction Fee Discount	\$1,400
<input type="checkbox"/> Energy Audit	\$2,900
<input type="checkbox"/> Tenancy & Leasing Advice	\$199
<input type="checkbox"/> Vincents Financial Counselling	\$2,300
<input type="checkbox"/> Squizify - Food Safety Compliance	\$2,000
<input type="checkbox"/> Finstro - Trade Lending	\$2,720
<input type="checkbox"/> AFS - Hospitality Training & Compliance	\$3,000
<input type="checkbox"/> SevenRooms Guest Management	\$799
<input type="checkbox"/> Lightspeed POS System	\$300
<input type="checkbox"/> NOW BOOKIT Reservation Mgt System	\$398
<input type="checkbox"/> Stoddart Hygiene & Sanitisation Discount	\$900
<input type="checkbox"/> Deputy Time Sheet/Payroll	\$145.20
<input type="checkbox"/> foundU Integrated HR/Payroll	\$240
<input type="checkbox"/> Campari Cocktail Package	\$600
<input type="checkbox"/> Malt Shovel Beer Profitability Review	\$200
<input type="checkbox"/> Menulog Online Food Delivery	\$7,800
<input type="checkbox"/> Uber Eats Online Food Delivery	\$400
<input type="checkbox"/> Fine Food Australia Expo	\$150
<input type="checkbox"/> Food Service Australia Expo	\$150
<input type="checkbox"/> Food Suppliers	\$212

TOTAL POTENTIAL SAVINGS

\$